

SAP CONSULTANT / ARCHITECT / PROJECT MANAGER

TRUSTED ADVISOR ON DIGITAL TRANSFORMATION

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After 16 years with the SAP software company, I decided to place my acquired experience in roles as enterprise architect, solution architect, solution expert as well as my managerial skills in a brand-new company, **my company**. The proposed services are organized in a portfolio of services focused on business support, consulting, program and project management as well as on digital transformation.

My motto :



*Starting from the business process, functions at the core of the business,
to adapt the most efficient and efficient digital solution.*

SKILLS



Management

- Management and planning of my team activity, global strategy and objectives
- Establishment of models of engagement of diverse and complex services.
- Establishment of relevant progression paths for team members.
- P&L Management.



SAP EXPERTISE

- Expert on SAP ERP: SD / CS / MM / PM / PS / CO-PA
- SAP BW / QIM & GTS knowledge
- Solution architect & certified enterprise architect
- Business Process Management, advise on SAP Best Practices
- Solution reviews, audit



Human resources

- Motivate and revitalize the team, communicate.
- Recognize the performance as well as the non-performance.
- Adapt itself to the diversity of the individualities to cultivate the potential of each.
- Hiring, salary & compensation management, mentoring.

LANGUAGES

English	C1
German	B1
French	Mother tongue



SOLUTIONS



ERP	GTS
BW	CRM
QIM	

INDUSTRIES

Utilities
Retail
Consumer Products
Discrete Industries



TRAININGS & CERTIFICATIONS

Education

Master of Computing
Louis Pasteur University, Strasbourg.

Trainings

Management
SAP Solutions

Certifications

Enterprise Architect - TOGAF
Design Thinking –
SAP ERP SD & MM

PROFESSIONAL EXPERIENCE

Founder & CEO - APTEOS Management et Consulting

Since August 2016



- Daily & long-term management of the company
- Commercial strategy & people management (hiring, staffing, marketing of services ...)
- Delivering consulting missions as enterprise architect, solution architect, solution expert, project & change manager.
 - For a Utilities customer(**GRDF, Engie Group**), design of a new solution architecture for Maintenance processes, expertise on SAP ERP CS, PS & PM modules, strategic advice on solution architecture.
 - Travel & Transportation company(**Bolloré T&L**): support on program management – expertise on SAP ERP & GTS, integration between SD & MM processes with SAP GTS. Position papers on several topics.
 - Since January 2018, SAP MM expertise for Schmidt Groupe.
 - Project management, solution architecture, expertise on SAP Business Suite for several customers(**Dassault Aviation**), S/4HANA assessments in delegation of SAP France (**GRTGAZ, LVMH**)

Consulting Director, Field Service SAP France & EMEA

July 2009 - May 2016



In charge of 45 people, application consultants & solution architects, my responsibility was to organize & develop the services provided to our customers and to manage the competencies that will be positioned on the market of SAP services: ERP, SCM, CRM & PLM.

- Supply, Demand and Forecast Management (skill gap planning)
- Resource allocation management of Field Services assignments
- Responsible for managing internal projects
- Training needs for strategic areas
- Financial Management Reporting based on Utilization, Forecast, and Budgeting
- Consulting Services Definition & Maintenance
- P&L and Forecast Management
- Internal and external coaching, certified mentor

Skill manager, Field Service SAP FRANCE

2007-2010



In charge of Skill Management for the market unit SAP France. In connection with the consulting managers, I managed all the transformation paths related to consulting competences, solutions & industries knowledge. Integration of Business Objects consultants in the consulting department of SAP France. Demand & Forecast management (skill gap planning, workforce planning).

Platinum Consultant and Solution Architect, Field Service SAP FRANCE

2005-2009



For an high-tech customer, as certified Enterprise Architect and expert consultant, I evaluate customer requirements, map them to business processes, functional and solution architectures and ensure a proper implementation from a solution architecture point of view.

- Design detailed end-to-end industry-specific / corporate customer to-be processes
- Identify the appropriate end-to-end solution portfolio options and recommendations
- Mainly in High Tech and Discrete industries
- Focus on SAP ERP solutions – SD/MM/PP/FI/CO modules
- Stakeholders management
- Project management:
 - management of a company split
 - use of dedicated SAP SLO services, coordination of services
 - tests strategy validation

PROFESSIONAL EXPERIENCE



Consultant Expert, Field Service SAP FRANCE

2000-2005

As ERP, BW and CRM senior consultant my area of responsibilities and tasks were:

- SAP Solution Expert (General & detailed business blueprint, Implementation, creation of test cases, tests scheduling and execution, key users training, go live support, and post go live support)
 - Support in escalated projects
 - Feasibility studies / solution reviews
 - Pre-sales activities
 - Focused on **ERP**, SD – MM – CO/PA – PS, **CRM** Sales & Services, **BW** modelling
 - Awarded as Best SAP France Consultant in 2004 and 2008
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- SAGEM & SAGEM-Communication, SAFRAN Group: High-Tech - Aerospace & Defense: 2000 – 2005
 - Solution Expert on SAP ERP: SD, MM, CS, BW, HUM, CRM, CO-PA on several projects:
 - Implementation of Inter Company processes between the French headquarter and the subsidiaries
 - Customer & Vendor consignment between the main warehouse and the worldwide partners
 - Company code merge, redesign of core and context processes, implementation of the new solution, associated reporting
 - New service & maintenance solution: modelisation of business processes, SAP Best practices on service and maintenance order management, integration with sales order management
 - On top of service management processes, implementation of contracts & warranties processes
 - Greenfield project on a brand-new solution dedicated to case and contract management: implementation of an IT solution dedicated to Public sector case and contract management, integration with finance & controlling
 - Associated BW reporting, focus on profit center accounting
 - Proof of concept & Blueprint on CRM Sales Express: general & detailed blueprint on a solution dedicated to lead and inquiry management, integration with SAP ERP
 - Implementation of Handling Unit processes, based on SAP ERP-HUM solution
 - SIGNATURE SA – Plastic Omnium Group 2004-2005
 - Implementation of a solution dedicated to case management.
 - Service Management with SAP ERP, CS / MM and SD modules
 - Pricing implémentation
 - Adapted Time sheet with CATSXT
 - Integration with Project Management, PS module.
 - Implementation of a new P&L in the company
 - Direct integration of sales orders & projects
 - Budget & real bookings
 - Integration with cost center management

Deliverables	<ul style="list-style-type: none">- Functional expertise- Customizing & documentation- Proof of Concept- Upgrade management- Functional coordination and integration, E2E process oriented- Project Management- Change Management
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PROFESSIONAL EXPERIENCE

Other SAP experiences with SAP France

Schneider Electric	Solution review on its global and worldwide solution. Focus on SD processes.
Dassault Falcon Jet, US	Solution Review on a SAP ERP solution dedicated to maintenance and sales, focus on SD / MM and CS modules.
Others	After sales support and expertise on SAP ERP, modules SD, MM and CS Connection with SAP Active Global Support

SAP Expert Consultant, Siemens Business Services

SIEMENS

1997-2000

SAP Consultant & project manager, Consultant & project manager, I managed several projects based on SAP ERP solutions. Focused on SD & MM modules of SAP ERP R/3, I built the first SAP solution architecture of 2 Siemens entities. Business Process Management.

Data Exchange Expert, Siemens SAS

SIEMENS

1996-1997

Development & implementation of data exchange protocols between Siemens customers & vendors mainly in High-Tech and Automotive industries.